

aligning ability with opportunity
NEBA works
Self Employment
A Career Opportunity
New England Business Associates

Who We Are

- NEBA New England Business Associates
Jeannine Pavlak, Executive Director
- BDC Business Development Center
Colleen Moynihan, Program Director

Mission
To enable people with disabilities to be fully included in community life, primarily through employment.

New England Business Associates

- Incorporated 1983
- Service Area
- Programs
 - Supported Employment
 - On Our Way
 - Career Ladders
 - DTA services
 - Self Employment

NEBA Business Development Center

- Pilot program Massachusetts Developmental Disabilities Council 2007
- Key location
- Training Access Options
- CDC

Self Employment Benefits

- Personal Development
- Flexible Time Management
- Planned Income Growth

Self Employment Challenges

- Funding
- Sustainability
- Long Term Team Support

Self Employment Challenges

- Fear of Losing Benefits
- Individuals Seen as Incompetent
- Community & Peers Dismiss Idea as Viable
- Engaged Long Term Team

Why A Business

- Who Is The Team?
- What Is Their Role?
- How Is Team Identified?

Business Plan Development

- Assessment
- Tools
- Doing the Plan
 - Financials
 - Business Narrative
 - Marketing

Client Source

- Vocational Rehabilitation Agencies
- Community Rehabilitation Providers
- Federal Programs- VA, TTW, SCORE
- Individual

Program Resources

- Plan for Achieving Self Sufficiency PASS
- Ticket to Work TTW
- SCORE, SBA
- Certified Benefit Specialists

Program Resources

- Community Development Collaborative
- Partnership Plus
- Fees

BDC Statistics <small>Since 2009</small> 2014		
• Inquiries	194	
• Completed Plans	96	49%
• Active Businesses	48	50%
• Employees (jobs created)	23	
• Impact Self Sufficiency	\$320,680	

Businesses Ventures	
• A Anderson	web design
• S Phillips	graphic interpreter
• M Pecor	small engine repair
• M Nasjleti	motivational speaker
